



## **Commercial Manager (m/f/d) - Germany**

Eavor Technologies Inc. is seeking a high performing self motivated Commercial Manager. Employed by Eavor GmbH in Germany and working within a multidisciplinary international team you will use your commercial and financial expertise, initiative, business acumen, and problem-solving skills to commercialize the world's first closed-loop geothermal systems. The successful candidate's primary focus will be on our project developments in Germany. They will also be expected to provide remote support for projects in other parts of Europe, the Middle East, Africa and Asia when required. There is ample potential for career growth in our rapidly expanding technology start-up.

Eavor is seeking a candidate with a technical background and experience developing energy projects.

Eavor provides a competitive compensation package with upside opportunity.

**Please send resume and cover letter in a single PDF to [careers-germany@eavor.com](mailto:careers-germany@eavor.com) with the subject line Commercial Manager.**

### ***Roles and Responsibilities***

- Commercial management of German and European project companies
- Support in project financing tasks and manage interface with German financing banks
- Support in preparation and optimization of financial models
- Participate in risk management and company risk reporting
- Implementation and management of accounting and financing procedures
- Budget preparation and cost investment monitoring for energy project developments
- Liquidity planning for company and German and European subsidiaries
- Lead for accounting and invoicing tasks
- Lead for German tax procedures and tasks
- Preparation of annual accounts and interface for financial auditors and CFO of parent company
- Support in procurement procedures and tasks
- Provide commercial support and information to business development team members for discussions with various partners and clients
- Support contract and claims management
- Participate in company's knowledge management for commercial topics including financial analysis and recommendations
- Support knowledge management and logistics optimization to improve project economics
- Participate in corporate reporting activities
- Interact with joint venture and project partners

### ***Qualifications***

- Professional fluency in both German and English
- Minimum 7 years professional experience

- Minimum 2 years in a Commercial Manager capacity: planning, coordinating multidisciplinary colleagues, developing renewable energy projects (wind, solar, biofuel, geothermal) or oil and gas energy assets
- Contract and claims management experience is considered an asset
- Minimum Bachelor of Economics Degree or similar degree
- Proven Analytical and problem-solving capabilities
- Excellent communication abilities

***About Eavor Technologies Inc.***

Eavor (pronounced “Ever”) is a private company founded in 2017 to develop and commercialize disruptive geothermal technology. We mobilize cutting edge oil and gas technology, along with some proprietary solutions, to create the world’s first closed-loop geothermal system. Eavor has successfully built a prototype demonstration facility (“Eavor-Lite”) in Alberta along with our partners. Working with clients and partners, we are progressing a pipeline of commercial projects in Germany, other parts of Europe, the Middle East, Africa, Asia, Australasia and North America.